

**CAMPARI
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Internal Control System Key Elements

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GIN

COGNAC

WHISKY

VODKA

APERITIF

LIQUEUR & OTHER

SPARKLING WINE

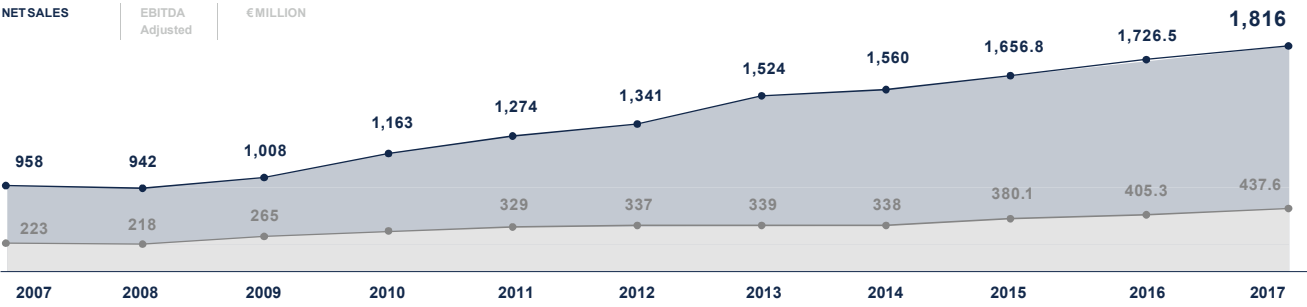
RUM

TEQUILA

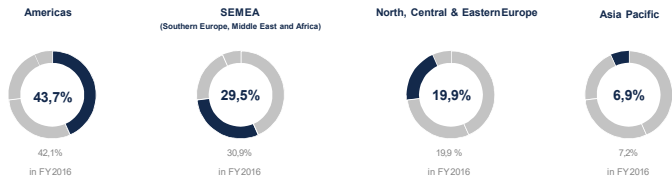


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2017 FIGURES



BREAKDOWN BY REGION



Fiscal Year (FY) 2017 consolidated netsales		€ 1,816 MILLION
USA 25,5%	(24,8% in FY 2016)	Americas
Jamaica 4,6%	(4,6% in FY 2016)	
Brazil 3,5%	(3,3% in FY 2016)	
Canada 3,2%	(3,1% in FY 2016)	
Argentina 2,8%	(2,6% in FY 2016)	
Italy 22%	(23,6% in FY 2016)	SEMEA
Germany 8,7%	(10,2% in FY 2016)	North, Central & Eastern Europe
Russia 3,5%	(2,2% in FY 2016)	
Australia 4,8%	(4,8% in FY 2016)	Asia Pacific

*Before positive operating adjustments of €13.9 million, mainly driven by capital gains on Carolans disposal for € 48.7 million

Risk Management		Privacy
L.262	L.231	
Audit		

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Thank you

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